

Profit and Loss

Council of Estonian Societies in Australia For the 23 months ended 30 November 2022

JAN 2021-NOV 2022

Trading Income

Album Advertising	1,470.00
Axe Throwing	600.00
Band from Estonia	6,880.00
Bus to Kilmore	720.00
Coffee Station	905.50
Concert - 2 Bands	3,310.00
Festival Album	460.00
Festival Badge	170.00
Folk Day Concert	2,690.00
Forest Day Kilmore	4,870.00
Merchandise clothing	4,948.80
Other Revenue	447.80
Stand Up Comedy	1,420.00
Zoo Dinner	14,040.00
Total Trading Income	42,932.10

Cost of Sales

Album Printing	1,815.00
Axe Throwing Expenses	705.00
Coffee beans, cups	1,377.75
Culture Day Exps	3,654.76
Festival Badges	1,875.50
Folk Day Expenses	3,783.89
Kilmore Forest Day Exps	3,967.98
Merchandise	7,180.90
Nublu accommodation	2,138.00
Travel - International	6,016.00
Trybooking Fees	674.21
Zoo Dinner Expenses	19,528.65
Total Cost of Sales	52,717.64

Gross Profit	(9,785.54)
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Other Income

Grant - Aero Travel	1,000.00
Grant - ECFA	5,000.00
Grant - Embassy of Estonia	5,500.00
Grant - UEKN	2,028.41
Grant - Vic State Gov	2,000.00
Total Other Income	15,528.41

Operating Expenses

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Consulting & Accounting	51.30
Decorations	2,204.11
Donation to Melb Estonian House	2,000.00
Festival Banners	1,543.71
Freight & Courier	0.80
General Expenses	89.85
Insurance	1,170.00
Office Expenses	25.65
Photography	300.00
Printing & Stationery	19.45
Subscriptions	76.95
Total Operating Expenses	7,481.82
Net Profit	(1,738.95)